# Getting to Know Us

Amway is a global health and wellbeing company based in Ada, MI that offers an on-ramp to entrepreneurship for independent business owners (IBOs). Since 1959, Amway has helped people live better, healthier lives in the U.S. and across more than 100 countries and territories globally.

#### 350+ PRODUCTS

Amway brings together the best of science and nature to develop products and programs designed to support individuals' wellbeing journeys. Amway also has long fostered a community approach to wellbeing and supports healthy living for consumers, IBOs and employees.

ARTISTRY

ATMOSPHERE ::I

ľCook



eSpring™



 $g_8h$ 



home #nutrilite SATINIQUE \$



# **WHO** WE ARE

Our founders, Rich DeVos and Jay Van Andel, believed that the Amway business is for everyone.

290,000

Americans are part of the Amway model as independent business owners.

3,300

U.S. employees with >50% working on our farms, manufacturing and distribution lines.



#### Our business was built on 6 values:





Free enterprise



**Personal** Responsibility





**Achievement** 



Personal Worth

#### **INVESTING IN AMERICANS**

# COMMITMENT TO OPPORTUNITY AND POSITIVE CHANGE

Creating economic opportunities for millions of Americans for 60+ years.



## \$350 million

in IBO generated tax revenue for the U.S. economy since 2016

\$55+ million

generated in 2022 alone



### S300+ million

invested in U.S. based manufacturing since 2012

### 70% of products

sold in the U.S. are produced in Amway's U.S. manufacturing sites



### S52 million

projected investment over the next 3 years in manufacturing in Ada, MI

### \$10 million

investment in Pilot Labs in 2024 to expedite Amway's development of next generation products

# INNOVATION AND SCIENCE

Amway invests in innovation that helps people live healthier lives.



**FARMING** 

**6,000** acres of organic farmland

including Trout Lake Farm in Washington State that grows botanical ingredients powering brands like Nutrilite and Artistry.



INNOVATION

750+
patents and
patents pending.

In November 2023,
Amway launched its
cutting-edge
eSpring™ Water
Purifier System that
uses industryleading technology
to treat water in a
chemical-free way.





**CREDIBILITY** 

800 innovation + science experts

Amway works with a 14-person scientific advisory board with members from renowned academic institutions.

holding 200+ advanced degrees.



**TESTING** 

530,000+
quality product and packaging tests

performed across **75+ labs** yearly.



Certified by Vegan Society, Artistry Labs Retexturizing System combines the best of science and nature and is clinically proven to improve the appearance of skin's texture.

# SUSTAINABILITY

Amway continues to advance its long-standing legacy of sustainability in its farming and manufacturing practices.



#### **NINE-STEP TRACEABILITY PROCESS**

Choosing the Botanical



Growing



Manufacturing



Selecting



Harvesting



Choosing the Farm



Extracting



# **CONSERVING ENERGY IN MANUFACTURING**

Among the

**1**st

companies in MI to invest in wind power since 2010 100%

of electricity used to manufacture Artistry + Glister products is offset by wind power

2 Silver LEED certifications for our buildings at Amway campuses in the U.S.

# EMPOWERMENT AND ENGAGEMENT

Amway is powered by people who are passionate about giving back to the communities they belong to.



### \$315+ million

in charitable contributions

4.5+ million volunteer hours

#### 14.5+ million

people supported by Amway employees in the past 20 years



# \$35+ million

raised for Easterseals by the Amway family since 1983

#### 1.4 million

people with disabilities helped



### \$200 million

contributed in response to alobal and natural disasters, including the COVID-19 pandemic and the wildfires in Hawaii

To learn more about the values and people who power Amway, visit WeAreAmway.com and follow us @AmwayUS on Instagram and YouTube, @Amway on LinkedIn and @AmwayUS&Canada on Facebook.